

DAVIS CONSULTING SOLUTIONS' CAPABILITY STATEMENT



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Danielle Davis, Chief Executive Officer
Website: www.DavisConsultSolutions.com

Established: 2011
State: Pennsylvania
Location: Western PA
CAGE Code: 7RS95

Certifications:

- PA Unified Certification Program Disadvantaged Business (MBE/WBE)
- Section 3 Business
- PA Dept. of General Services
 - Small Business
 - Small Diverse Business

North American Industry Classification System (NAICS):

- 541611 - Administrative Management and General Management Consulting Services
- 541612 - Human Resources Consulting Services
- 541613 - Marketing Consulting Services
- 561920 - Convention and Trade Show Organizers
- 611430 - Management Development Training

Federal Supply Codes:

- R – Professional, Administrative and Management Support Services
- U – Education and Training Services

The DCS Team

Our diverse team of experts brings over 60 combined years of business development, human resources, outreach, procurement, and compliance experience, including MWDBE and Section 3, to every client, project, and community. You will benefit from working with our team in the following areas:

Community Economic Development

Consulting/Projects

Technical assistance for innovative projects requiring new approaches to urban planning and economic inclusion to improve, grow and enhance communities through collective efforts, contracting, sustainable business and commercial development, and employment.

Events

Engage in organizing, promoting, and/or managing customized staff and community activities on a full range of topics. Popular conferences include Business Planning, Diversity, Leadership, Procurement, Social Media Marketing, Non-profit Development, and Wealth Building.

Organizational Development

Small, medium, and large organizations looking to assess competitive position; offer employee training; manage multi-generational workforce; approach strategic planning; increase productivity; research and apply for grants; obtain government contracts; and strengthen communication.

Differentiators:

Community & Government

Experts in government, diversity initiatives and leadership. Experience with the Choice Neighborhoods Implementation Grants where \$62 million was leveraged for housing activities; Monitoring, tracking, and procedures for procurement contracts totaling \$800 million; Designing and implementation of HACP's Faith-Based Strategic Plan, increased engagement of FBOs by 75% and the capacity of CNI's Service Coordination Network potential by 20%.

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TESTIMONIALS

"DCS is an organic, grassroots-focused consulting company that bridges vulnerable people with wealth-building strategies that resonate with their interests. Ms. Davis has the ability of obtaining the most from you; thusly, enhancing your ability to fulfill your dharma. Her easygoing demeanor is coupled with a tenacity that drives her business to excel with various participants representing a diverse economic strata. I enjoy working with her; she gets the best out of you each and every time!"

Fred Brown
President and CEO, The Forbes Fund

"Danielle is a one-woman business school and support system for entrepreneurs. She helps new business owners overcome not only the logistical hurdles of getting started but also the emotional ones—the fears and anxiety that keep too many entrepreneurs from following through on their dreams. Her business acumen is matched only by her commitment to making sure everyone she works with finds a path to success."

Mike Capsambelis,
Product Manager, Google
Founder and Trustee, Awesome Pittsburgh

"Danielle is a networking force of nature. She has cultivated meaningful professional relationships with a diverse group of stakeholders in the region. She has an understanding of the needs of the various communities in the area, the organizations and businesses currently serving these communities, and the opportunities that exist for the clients she works with. She is able to help her clients see where their business plans align with potential funding streams, to support them in developing key partnerships that advance their business venture or organizational mission, and to design strategies that lead to business goal execution."

Kimberly A. Follett
Regional VP, VOAPA Program Operations

Our Mission:

Change pressing workforce, operations and contracting issues into opportunities for individuals, communities, organizations, businesses and governments so that time, talent and treasure are best utilized for solutions that further the region's economy.

CURRENT CLIENTS

Allegheny County Sanitary Authority (ALCOSAN), employee program for assessment-based learning experiences in five key areas: trust, conflict, commitment, accountability and results.

Urban Redevelopment Authority (URA), consultants for pre-loan and post-loan assistance to businesses going through the URA's Center for Innovation and Entrepreneurship ("CIE") loan process.

PAST PERFORMANCE

CUE (Connecting Urban Entrepreneurs), CUE was a collaborative effort among several organizations, including DCS, in Pittsburgh, PA to help entrepreneurs with a "Digital Upgrade".

Allegheny River Towns Professional Development Series, facilitated, organized, and implemented to increase the capacity of Volunteers of America Workforce Development Program (VOA) and its partners, to assist with skill building in Sharpsburg, PA.

Danielle Davis, Chief Executive Officer
Ph.D Candidate, Community Engagement

Driven by a deep passion to play a leading role in community economic development, Danielle Davis founded DCS in 2011. She grew up in Pittsburgh and is keenly aware of the city's transformation from a robust industrial economy, to a struggling economy, to a revitalized and diversified economy with a bold vision for the future.

For over 20 years she has participated with like-minded people in bringing that vision to reality. Ms. Davis has cultivated knowledge, skills, attitudes, and values that strengthen her commitment to community economic development. Her expertise includes government and diversity initiatives, leadership, workforce development, and entrepreneurship education. Her work has included corporate, governmental, nonprofit, and faith-based organizations, as well as extensive volunteer service. She has a hunger for learning and for using her knowledge to enrich her community.

She holds a B.A. in Community Ministry and a Master of Science in Organizational Leadership (MSOL) from Geneva College. Currently, Danielle is a Ph.D. Candidate in the Community Engagement program at Point Park University.

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